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Tata Steel Recruitment 2023 – Job Freshers – Senior Sales Executive

Hiring organization
Tata Steel

Job Location

India
Remote work from: India

Date posted
March 3, 2023

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Valid through
31.12.2025

Base Salary

Rs. 25,000 - Rs. 30,000

APPLY NOW

Qualifications

Graduate.

Employment Type

Full-time

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Description

Tata Steel Recruitment 2023

The Senior Sales Executive will also work with partners to promote and sell the company's products and services.

Tata Steel Jobs Near Me

They will be responsible for working with Partners and Customers in the assigned territory to generate leads and close business.

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Tata Steel Jobs For Freshers

Responsibilities:

- Develop and execute a sales plan that meets or exceeds corporate objectives
- Partner with the Business Development Manager to identify and qualify potential opportunities
- Build and manage a pipeline of deals
- Deliver against quotas

Qualifications:

Tata Steel

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- 5+ years of sales experience, preferably in technology solutions or services sales •
- Proven ability to successfully sell in a complex, solution-based selling environment •
- Strong knowledge of the IT industry and the markets in which Microsoft operates •
- Excellent oral and written communication skills

Important Links Find the Link in [Apply Now](#) Button

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