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Swiggy Recruitment 2023 – Work From Home – Customer Success Manager Job

Hiring organization
Swiggy

Job Location

India
Remote work from: India

Date posted
January 18, 2023

Valid through
30.04.2023

Base Salary

Rs. 19,000 - Rs. 29,000

APPLY NOW

Qualifications

12th Passed/Graduate

Employment Type

Full-time, Work From Home

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Description

Swiggy Recruitment 2023

The Customer Success Manager will also identify upsell opportunities and work with the customer to ensure a smooth hand-off to renewal.

Swiggy Jobs Near Me

Qualifications:

- Proven success in managing customer relationships, preferably in a SaaS environment
- Strong technical aptitude and understanding of our product • Excellent verbal and written communication skills
- Proven ability to provide exceptional customer service

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Work From Home Jobs

The Customer Success Manager is responsible for creating a successful long-term relationship with our customers.

Responsibilities:

- Expands customer base by up to 100% through upsells and cross-sells
- Educates customers on the product and how to get the most value from it
- Drives customer success by ensuring they are fully operational with our product
- Tracks customer health and flags any potential issues
- Responds to customer queries in a timely manner

Provides post-sale support including training and technical assistance

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