SBI Careers 2023 – 2+Years Expe. – Sarkari Job Online – Customer Success Associate Post

Job Location
India
Remote work from: India

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Base Salary
Rs. 41,000 - Rs. 52,000

Qualifications
Graduate

Employment Type
Full-time, Contractor

Experience
2+Years Expe.

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Hiring organization
SBI

Date posted
May 8, 2023

Valid through
31.12.2023

APPLY NOW

Description

SBI Recruitment 2023

The Customer Success Associate is responsible for the retention and growth of our paying customers.

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The Customer Success Associate will work with our customers to ensure they are getting the most out of our products and meeting their business objectives.

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SBI Careers

They must be able to identify customer needs and provide solutions to meet them.

Responsibilities:-

• Proactively contacting customers on a regular basis to build relationships and maintain visibility into their account
• Identify when a customer is at risk of churning and taking proactive steps to prevent it
• Identifying an opportunity for upselling/cross-sell and converting it
• Generating reports on customer health, engagement, and other key metrics

Sarkari Job Online

Qualifications:-

• Proven experience in customer service or another client-facing role
• Strong problem-solving skills and the ability to think on your feet
• Excellent communication skills (written and oral)
• Basic technical knowledge, including a working knowledge of CRMs

Important Links **Find the Link in** [Apply Now](#) **Button**

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