

## SBI Careers 2023 – 2+Years Expe. – Sarkari Job Online – Customer Success Associate Post

**Hiring organization**  
SBI

### Job Location

India  
Remote work from: India

**Date posted**  
May 8, 2023

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**Valid through**  
31.12.2023

### Base Salary

Rs. 41,000 - Rs. 52,000

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time, Contractor

### Experience

2+Years Expe.

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### Description

## SBI Recruitment 2023

The Customer Success Associate is responsible for the retention and growth of our paying customers.

### SBI Jobs Near Me

The Customer Success Associate will work with our customers to ensure they are getting the most out of our products and meeting their business objectives.

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### SBI Careers

They must be able to identify customer needs and provide solutions to meet them.

### Responsibilities:-

- Proactively contacting customers on a regular basis to build relationships and maintain visibility into their account
- Identify when a customer is at risk of churning and taking proactive steps to prevent it
- Identifying an opportunity for upselling/cross-sell and converting it
- Generating reports on customer health, engagement, and other key metrics

### Sarkari Job Online

**Qualifications:-**

- Proven experience in customer service or another client-facing role
- Strong problem-solving skills and the ability to think on your feet
- Excellent communication skills (written and oral)

Basic technical knowledge, including a working knowledge of CRMs

**Important Links** **Find the Link in [Apply Now](#) Button**

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