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Meesho Recruitment 2023 - Jobs Near Me - Senior Sales Executive / Sr. Sales Executive Post

Job Location

India

Remote work from: India

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Base Salary

Rs. 20,000 - Rs. 35,000

Qualifications

12th Passed/Graduate

Employment Type

Full-time, Work From Home

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Description

Meesho Recruitment 2023

The Senior Sales Executive is responsible for hunting and closing business in the assigned territory and/or accounts.

Reporting to a Regional Sales Manager, the Sr. Sales Executive will have a quota and is expected to achieve or exceed that quota.

Meesho Work From Home

The Sr. Sales Executive will work with the Channel partners to identify and qualify opportunities and will work with the Inside Sales team to close deals.

The ideal candidate will have a successful track record in solution selling, enterprise sales, or technology sales.

Hiring organization

Meesho

Date posted

February 20, 2023

Valid through

31.12.2025

APPLY NOW

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Meesho Jobs Near Me

Responsibilities include, but are not limited to:

- Identify and qualify new opportunities within the assigned territory or accounts
- Develop and maintain relationships with Channel partners
- Work with the Inside Sales team to close deals
- · Meet or exceed assigned quota

Requirements:

- Proven success in solution selling, enterprise sales, or technology sales
- Experience working with Channel partners
- Strong relationships within the assigned territory or accounts

Importance with CRM software feing sales force comb in Apply Now Button

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