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## Jio Recruitment 2023 – Job For Freshers – Sr. Sales Executive Post

**Hiring organization**  
Jio

### Job Location

India  
Remote work from: India

**Date posted**  
February 14, 2023

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**Valid through**  
31.12.2025

### Base Salary

Rs. 25,000 - Rs. 30,000

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

#### Jio Recruitment 2023

The Sales Executive is responsible for developing and executing a sales strategy that generates revenue and meets or exceeds corporate objectives.

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#### Qualifications:

- 5+ years of sales experience, preferably in software or technology companies
- Proven success in selling complex enterprise software solutions
- Strong technical knowledge and experience selling web platforms or applications
- Excellent communication and negotiation skills

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The Sales Executive will be responsible for driving new business opportunities and accelerating growth in existing accounts by selling the company's market leading web platform.

#### Responsibilities:

- Prospect for new customers by identifying potential buyers and decision-makers
- Develop relationships with new and existing customers to understand their needs and win their business
- Negotiate and close sales transactions

Maintain accurate records of sales activity and pipeline in CRM system

**Important Links** Find the Link in [Apply Now](#) Button

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