



<https://bestjob.jobsareahub.com/job/jio-recruitment-2023-job-for-freshers-account-executive-post/>

## Jio Recruitment 2023 – Job For Freshers – Account Executive Post

**Hiring organization**  
Jio

### Job Location

India  
Remote work from: India

**Date posted**  
March 13, 2023

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**Valid through**  
31.12.2025

### Base Salary

Rs. 25,000 - Rs. 30,000

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

#### Jio Recruitment 2023

The Account Executive will be responsible for proactively developing and managing a territory in order to achieve or exceed assigned sales goals. The successful candidate will have a proven record of success in technology sales, as well as strong Hunter instincts.

#### Jobs Near Me

#### Qualifications:

- Proven track record of success in technology sales, with a focus on cloud-based software solutions
- Strong Hunter instincts
- Excellent communication, negotiation, and problem solving skills
- Highly motivated and results-oriented

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The Account Executive is responsible for developing new business opportunities and driving revenue growth within an assigned territory or vertical.

**Responsibilities:**

-Develop and execute a sales plan to generate new business opportunities and grow revenue -Identify and qualify potential customers and partners -Build and maintain strong relationships with customers and partners -Deliver presentations and demonstrations of the product -Negotiate and close deals

**Important Links** **Find the Link in [Apply Now](#) Button**

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