Indusind Bank Recruitment 2023 – 2+Years Experience Required – Account Executive Post

Hiring organization
Indusind Bank

Date posted
April 27, 2023

Valid through
31.12.2025

APPLY NOW

Job Location
India
Remote work from: India

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Base Salary
Rs. 33.000 - Rs. 54.000

Qualifications
Graduate

Employment Type
Full-time, Work From Home

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Description

Indusind Bank Recruitment 2023

The Account Executive is responsible for developing, managing, and closing revenue opportunities with assigned strategic accounts within a specific market. S/he will work with customers to identify and understand their business needs and requirements, position the company's products and services accordingly, and close deals.

Indusind Bank Jobs Near Me

The Account Executive is responsible for creating, managing and maximizing revenue opportunities with their assigned accounts. The Account Executive will work with the sales team to identify and qualify new business opportunities, develop relationships with key decision makers, and close deals.

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Indusind Bank Careers

As an Account Executive, you will be responsible for developing and managing relationships with key partners, generating new business opportunities and driving revenue growth. The ideal candidate will have a proven track record in sales and business development, as well as experience in the technology industry.

Qualifications:

Bachelor's degree or equivalent experience.

At least 3 years of experience in sales or business development.

Experience in the technology industry is preferred.

Strong networking skills.

Responsibilities: –

Drive sales in assigned territory.

Manage key accounts.

Develop and execute sales strategy.

Build relationships with clients and partners.

Important Links **Find the Link in** [Apply Now](#) **Button**

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