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Dabur Recruitment 2023 – Jobs – B2B Sales Specialist Post

Hiring organization
Dabur

Job Location

India
Remote work from: India

Date posted
September 23, 2023

Valid through
30.12.2023

Base Salary

Rs. 16,000 - Rs. 21,000

APPLY NOW

Qualifications

12th pass/Graduate.

Employment Type

Full-time

Description

Dabur Recruitment 2023

Dabur is looking for highly motivated and results-oriented B2B Sales Specialists to join our team. As a B2B Sales Specialist, you will be responsible for developing and managing relationships with key B2B customers, generating and closing sales leads, and achieving sales targets. You will also be responsible for providing excellent customer service and support.

Dabur Career

Responsibilities:

- Develop and manage relationships with key B2B customers
- Generate and close sales leads
- Achieve sales targets
- Provide excellent customer service and support
- Understand and analyze customer needs
- Develop and implement sales strategies
- Prepare and deliver presentations to customers
- Negotiate and close deals
- Track and report on sales performance

Dabur Jobs Near Me

Skills:

- Strong sales and negotiation skills
- Excellent communication and interpersonal skills
- Ability to build and maintain relationships
- Ability to work independently and as part of a team
- Ability to manage multiple tasks simultaneously

Proficiency in Microsoft Office Suite and other relevant software

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