



<https://bestjob.jobsareahub.com/job/au-small-finance-bank-recruitment-2023-job-freshers-account-executive-post/>

Au Small Finance Bank Recruitment 2023 – Job Freshers – Account Executive Post

Hiring organization
Au Small Finance Bank

Job Location

India
Remote work from: India

Date posted
March 13, 2023

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through
31.12.2025

Base Salary

Rs. 25,000 - Rs. 30,000

APPLY NOW

Qualifications

Graduate.

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});
(adsbygoogle = window.adsbygoogle || []).push({});

Description

Au Small Finance Bank Recruitment 2023

The Account Executive will be responsible for proactively developing and managing a territory in order to achieve or exceed assigned sales goals. The successful candidate will have a proven record of success in technology sales, as well as strong Hunter instincts. .

(adsbygoogle = window.adsbygoogle || []).push({});

Au Small Finance Bank Jobs For Freshers

They will be responsible for building relationships with clients and generating new business opportunities. The Account Executive will also be responsible for closing deals and achieving assigned sales targets.

Responsibilities:

- Coordinate and oversee all administrative activities for the CEO.
- Manage the CEO's calendar.
- Prepare reports.
- Coordinate meeting logistics.
- Maintain confidential files.

Qualifications:

-Proven experience selling software products to businesses

-Knowledge of the business landscape

Strong negotiation skills -Familiarity with various sales techniques

Important Links **Find the Link in [Apply Now](#) Button**

```
(adsbygoogle = window.adsbygoogle || []).push({});
```

```
(adsbygoogle = window.adsbygoogle || []).push({});
```