



<https://bestjob.jobsareahub.com/job/au-small-finance-bank-recruitment-2023-2years-experience-required-account-executive-post-2/>

## Au Small Finance Bank Recruitment 2023 – 2+Years Experience Required – Account Executive Post

### Job Location

India

Remote work from: India

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### Base Salary

Rs. 42,000 - Rs. 62,000

### Qualifications

Graduate.

### Employment Type

Full-time

### Experience

2+Years Experience Required

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### Description

## Au Small Finance Bank Recruitment 2023

The Account Executive is responsible for the overall success of the sales process, from lead generation through close, in their assigned territory. They will build and maintain relationships with clients,

### Au Small Finance Bank Jobs Near Me

partners and prospects, identify new business opportunities, and generate sales leads. The Account Executive will also be responsible for proposal writing, pricing negotiations, and closing deals.

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### Au Small Finance Bank Jobs Careers

The Account Executive is responsible for selling the company's products and services to customers and for developing long-term relationships with key accounts. The Account Executive will achieve annual sales goals and manage all aspects of the customer relationship from prospecting to closing the sale.

### Hiring organization

Au Small Finance Bank

### Date posted

May 3, 2023

### Valid through

31.12.2025

APPLY NOW

**Responsibilities:**

- Sell company products and services to customers
- Develop long-term relationships with key accounts
- Achieve annual sales goals
- Manage all aspects of the customer relationship

**Qualifications:**

- Proven sales experience
- Strong networking skills
- Strong negotiating skills
- Excellent communication skills

**Important Links** **Find the Link in [Apply Now](#) Button**

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